



Tuesday, November 18 and Wednesday, November 19, 2025
Each day from 11:00 AM to 3:00 PM ET

DAY ONE Tuesday, November 18		
Time	Sessions & Topics	Learning Objectives
11:00 AM to 12:30 PM	Supply Chain Connections <i>20-minute presentations with Q&A</i>	<ol style="list-style-type: none"> Broad drug supply chain overview from manufacturer to patient. Orientation with market data relevant to Canada's pharmaceutical supply chain. Trade relations role in creating partnerships and business continuity.
	Drug Supply Chain Overview Angelique Berg, President & CEO, CAPDM	
	Market Overview and Trends Mark Omoto, IQVIA	
	Trade Relations Essentials Suzanne Solman and Kyra Trainor, The Pangaea Group	
12:30 PM	Break (30 minutes)	
1:00 PM to 3:00 PM	Stakeholder Who's Who <i>20-minute presentations, panel discussion, and Q&A</i>	<ol style="list-style-type: none"> Varied channels to bring products to market. Unique role, function, and value of key channels. Comprehensive perspective of recent and future trends and disruptors.
	Wholesalers & Distributors Jean-Philippe Blouin, McKesson Canada	
	Specialty Distributors Karl Frank, Bayshore Specialty Rx	
	Third-Party Logistics (3PL) Firms Ryan Donoghue, Accuristix	
	Hospital Distribution Scott Gibson, CPDN	
	Panel Discussion: Rounded Perspective Lessons learned and future trends and disruptors	
3:00 PM	Day One Program End	



DAY TWO **Wednesday, November 19**

Time	Sessions & Topics	Learning Objectives
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11:00 AM to 12:00 PM	<p>Reimbursement Landscape 45-minute presentation with Q&A</p> <p>Daanyaal Bandukwala and Nicole Serena, TradeRx™</p>	<ol style="list-style-type: none"> 1. Understand the drug approval, pricing, and reimbursement processes in Canada. 2. Examine the full market access journey from regulatory approval to reimbursement and assess the implications of evolving trends.
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12:00 PM **Break (30 minutes)**

12:30 PM to 2:00 PM	<p>Regulatory Fundamentals 20-minute presentations with Q&A</p> <p>Controlled Drugs and Substances Allison Baker, UPS Healthcare</p> <p>Key Regulations and Regulators Julie Carriere, Andlauer Healthcare Group</p> <p>GMP Essentials Flora Suen, Q&C Services</p>	<ol style="list-style-type: none"> 1. Key regulators and regulations within the drug supply chain. 2. Current and emerging issues and innovations in the regulatory environment.
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2:00 PM	<p>Current Issues & Solutions Collaboration Nancy Beshay, SVP, Member and Regulatory Affairs, CAPDM</p>	<ol style="list-style-type: none"> 1. Issues facing the supply chain and solutions development.
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2:15 PM	<p>Leadership Spotlight: Career Pathways <i>Talk and Q&A on career paths, planning, and inspiration</i></p> <p>Pindy Janda, Chief Executive Officer, Unipharm Wholesale Drugs Ltd.</p> <p><i>A favourite session among participants, Boot Camp wraps with a casual presentation and Q&A session with a senior sector leader. Pindy Janda will share her own professional trajectory and considerations in career development and planning.</i></p>	<ol style="list-style-type: none"> 1. Career path example from a senior sector leader. 2. Key considerations in career development and planning.
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3:00 PM **Day Two Program & Event End**